Cloud Migration Case Study

T&T Motors Success Story With Vaultastic

T&T Motors Private Limited

T&T Motors is the largest dealer of Mercedes-Benz vehicles in Delhi/NCR & Rajasthan, India, with the most spread out service facility in the luxury car segment in the country and the most advanced machinery coupled with the highest availability of spare parts. With exclusive retail business in these markets, the company is well positioned to satisfy customer demands in Sales & Service. World-class facilities enable a competitive team to get ahead of others in customer enhancement. Prior to deploying Vaultastic, a big challenge that the company faced was the lack of a tamper proof system that could help monitor conversations between sales people and customers.

THE CHALLENGE

The company being sales oriented, receive a lot of inbound leads for vehicle purchase, servicing and more. All sales people communicate with the clients over email. In order to prevent any data leakage, a blind carbon copy of each outgoing mail was being sent to the respective manager in charge. However, on average, each of the managers received 50 mail copies in their Inbox per day, making it difficult to supervise accurately, while increasing mail traffic and adding to the primary mail storage.

THE SOLUTION

Vaultastic's ediscovery feature has replaced BCC copies. Managers now run a simple saved query periodically to get all the mail exchanged with by their team, within the last defined period and can therefore monitor all conversations for the given day with greater ease. As Vaultastic is tamper proof, there is no longer a fear of any mail conversations going missing. This has come as a great benefit to the legal department as well, who can now access original mail copies as proof in any legal proceedings.

THE BENEFITS

Accurate Supervision

Managers can view all mail exchanged by their teams, or locate potential breaches using keyword searches.

No more Backups

In-line archiving of mail in tamper proof stores, retained for specific periods, eliminates the need for storing pst files.

Greater Productivity

Anytime, anywhere access, saved ediscovery searches, reduced inbox clutter, has increased productivity.

ABOUT MITHI SOFTWARE TECHNOLOGIES AND AWS

Mithi's collaboration platforms, give you access to secure, dependable, and an always connected collaboration environment, helping you reduce operational costs and gain productivity. Giving your business what we call the 'Collaboration Advantage'.

Migrating your applications to the AWS Cloud gives you access to on-demand IT resources that can help you innovate faster, reduce costs, and operate more securely.

NEXT STEPS

To learn more about Vaultastic from Mithi Software Technologies can help your business, visit www.mithi.com